

Ajay Bandari

Executive Vice President and
Chief Corporate Development Officer



Ajay is Executive Vice President and Chief Corporate Development Officer (CCDO) at Zensar. As CCDO he has strategic and operational responsibility of the revenue generating offerings of the company - both current and potential offerings. Ajay therefore manages Strategy, Global Capabilities including all Digital Practices, Global Alliances, Marketing, M&A and the CTO office. He has successfully acquired and integrated 3 firms in the last 3 years and is currently incubating Zensar's digital offerings of the future.

Apart from this he is also responsible for managing Zensar's Information Technology infrastructure and all Assurance services including Quality, Information Security and Data Privacy. In his Corporate Development role Ajay is currently also leading other key strategic interventions and Investor relations.

A Zensar veteran of 18 years, Ajay has been in Zensar from its inception and has been part of the executive management of the company for the last 8 years. Through his 18 year journey, Ajay has held numerous leadership positions including his role as global head of the enterprise businesses. Prior to that as global head of the Oracle practice, he was instrumental in making the Oracle practice one of the key pillars of Zensar with revenues growing at a rate of more than 50% over a 10 year period. Post that, he has bootstrapped many businesses for Zensar like Consulting, CRM, BI, SFDC, Mobility and has also led sales for emerging markets.

Ajay asserts that Zensar's internal systems should be a 'benchmark' for clients for its use of digital technologies whether its Cloud, Mobile, Video, Analytics, Automation, Artificial Intelligence or IOT and he strives continuously to deploy the most disruptive of technologies in Zensar's own IT systems. It is his firm belief that the sooner we mainstream digital technologies for ourselves, the faster we will modernize our service offerings for clients.

A Chartered Accountant (CA) and a Cost Accountant (ICWA) by education, Ajay has been associated with Funds Management, Corporate Finance and Consulting in the initial stages of his career. A voracious reader, Ajay, is a collector of books and has a penchant for mystery as a genre.