

Zensar Technologies Limited
Registered Office : Zensar Knowledge Park, Kharadi, Plot # 4 , MIDC, Off Nagar Road, Pune - 411014, India
Statement of Unaudited Consolidated Results for the Quarter ended 30th June, 2019.

(Rs. in Lakhs)

Particulars	Quarter ended			Year Ended
	30-Jun-2019	31-Mar-2019	30-Jun-2018	31-Mar-2019
	Unaudited	Unaudited	Unaudited	Audited
1 Revenue from operations	107,102	105,741	90,466	396,633
2 Other income (net)	1,463	2,500	2,387	9,268
3 Total Income	108,565	108,241	92,853	405,901
4 Expenses				
a. Purchase of traded goods	4,908	3,330	2,503	11,538
b. Changes in inventories	1,294	2,340	1,209	7,278
c. Employee benefits expense	57,522	56,909	48,591	215,258
d. Subcontracting costs	16,224	16,167	13,625	63,302
e. Finance costs	1,663	1,102	586	3,729
f. Depreciation and amortisation expense	3,794	2,512	1,819	8,944
g. Other expenses	12,573	14,012	12,905	51,314
Total expenses	97,978	96,372	81,238	361,363
5 Profit before tax (3-4)	10,587	11,869	11,615	44,538
6 Tax expense				
a. Current tax	3,437	3,737	3,676	14,045
b. Deferred tax	(422)	(187)	(452)	(1,372)
7 Net Profit for the period (5-6)	7,572	8,319	8,391	31,865
8 Net Profit/(Loss) attributable to:				
- Owners	7,451	8,274	8,216	31,359
- Non-controlling interests	121	45	175	506
9 Other comprehensive income, net of income tax				
A. Items that will not be reclassified to profit or loss	(132)	(88)	-	(44)
B. Items that will be reclassified to profit or loss	(796)	640	(151)	403
Total other comprehensive income, net of income tax	(928)	552	(151)	359
10 Total comprehensive income for the period (7+9)	6,644	8,871	8,240	32,224
11 Total comprehensive income attributable to:				
- Owners	6,502	8,839	8,201	31,893
- Non-controlling interests	142	32	39	331
12 Paid-up equity share capital (Face value Rs. 2 each)	4,504	4,504	4,500	4,504
13 Other equity excluding Revaluation Reserves as per balance sheet				189,732
14 Earnings Per Share (EPS) (Face value Rs. 2 each) (not annualised) (refer note 9 below):				
a) Basic	3.31	3.68	3.65	13.93
b) Diluted	3.25	3.62	3.61	13.70

Consolidated Segment wise Revenue & Results for the Quarter ended 30th June, 2019

Particulars	Quarter ended			Year Ended
	30-Jun-2019	31-Mar-2019	30-Jun-2018	31-Mar-2019
	Unaudited	Unaudited	Unaudited	Audited
1 Segment Revenue				
Application Management Services	88,779	89,524	76,913	334,692
Infrastructure Management Services	18,323	16,217	13,553	61,941
Revenue From Operations	107,102	105,741	90,466	396,633
2 Segment Results Profit / (Loss) before tax and finance cost				
Application Management Services	13,670	12,410	11,748	46,602
Infrastructure Management Services	1,265	515	713	3,968
Total Segment Results	14,935	12,925	12,461	50,570
Less: Finance costs	1,663	1,102	586	3,729
Less: Unallocable expenditure net of unallocable income	2,685	(47)	260	2,302
Total Profit before Tax	10,587	11,869	11,615	44,538

Statement of Segment Assets & Liabilities		30-Jun-2019	31-Mar-2019	30-Jun-2018
		Unaudited	Audited	Unaudited
		1	Segment Assets	
	Trade Receivables			
	Application Management Services	74,369	72,964	58,875
	Infrastructure Management Services	13,775	14,657	12,564
	Total Trade Receivables	88,144	87,621	71,439
	Inventories			
	Application Management Services	-	-	-
	Infrastructure Management Services	9,594	9,846	10,873
	Total Inventories	9,594	9,846	10,873
	Unbilled Revenue			
	Application Management Services	36,908	31,753	30,099
	Infrastructure Management Services	10,381	5,906	5,396
	Total Unbilled Revenue	47,289	37,659	35,495
	Goodwill			
	Application Management Services	41,454	41,728	36,142
	Infrastructure Management Services	18,547	18,582	18,399
	Total Goodwill	60,001	60,310	54,541
	Unallocable Assets	148,793	113,536	91,699
	TOTAL ASSETS	353,821	308,972	264,047
2	Segment Liabilities			
	Unearned Revenue			
	Application Management Services	6,079	5,677	5,447
	Infrastructure Management Services	3,013	3,747	3,556
	Total Unearned Revenue	9,092	9,425	9,003
	Unallocable Liabilities	142,254	103,616	80,364
	Total Liabilities	151,346	113,041	89,367

Notes :

- 1** These unaudited results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder as amended from time to time. The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at their meeting held on August 06, 2019.
- 2** The Group, through its subsidiary, Zensar Technologies Inc. entered into a Share Purchase Agreement dated July 27, 2018 to acquire 100% equity in Indigo Slate, Inc ("Indigo Slate"), a USA based IT company for purchase consideration of Rs. 12,348 lakhs (USD 18 million) payable upfront and deferred consideration of an amount upto Rs. 18,522 lakhs (USD 27 million), subject to performance targets over 36 months. The above mentioned acquisition had been consummated in August 2018.
- 3** The consolidated financial results include the results of Zensar Technologies Limited and its subsidiaries viz., Zensar Technologies Inc., Zensar Technologies (UK) Limited, PSI Holding Group Inc., Zensar Technologies IM Inc., Zensar Technologies IM B.V., Zensar (Africa) Holdings Pty Limited, Zensar (South Africa) Pty Limited, Professional Access Limited, Zensar Technologies (Singapore) Pte. Limited, Foolproof Limited, Knit Limited, Foolproof (SG) Pte Limited, Zensar Technologies (Shanghai) Company Limited, Keystone Logic Inc, Zensar Info Technologies (Singapore) Pte Limited, Zensar IT Services Limited, Cynosure Inc, Cynosure Interface Services Private Limited, Cynosure APAC Pty Ltd, Keystone Logic Mexico, S. DE R.L. DE C.V, Keystone Technologies Mexico, S. DE R.L. DE C.V, Indigo Slate Inc and Zensar Technologies (Canada) Inc.
- 4** Other Income (Net) for the quarter ended June 30, 2019 includes foreign exchange gain of Rs. 1,080 lakhs. (Corresponding previous period: net gain of Rs. 1,248 lakhs). Other Income (net) for the quarter and year ended March 31, 2019 includes net foreign exchange gain/(loss) of Rs. (194) lakhs and Rs. 2,899 lakhs respectively.
- 5** During the period ended March 31, 2019, the Parent concluded the sale of two subsidiaries and transfer of customer contracts and employee related liability under a Business Transfer Agreement. Gain arising from such transaction Rs. 1,941 lakhs was recognized under Other Income for both Quarter and Year ended March 31, 2019.
- 6** During the quarter ended June 30, 2019, the Company issued 3,500 equity shares pursuant to the exercise of stock options by certain employees under the "2002 ESOP" and 26,300 equity shares under "2006 ESOP" stock option plan.
- 7** Results of Zensar Technologies Limited on a stand alone basis are hosted on the Company's website www.zensar.com.

Stand-Alone Financial Information				
(Rs. in Lakhs)				
Particulars	Quarter ended			Year Ended
	30-Jun-2019	31-Mar-2019	30-Jun-2018	31-Mar-2019
	Unaudited	Unaudited	Unaudited	Audited
Revenue from operations	33,706	35,269	34,283	137,008
Profit before tax	6,362	10,063	7,944	33,351
Net profit for the period	4,758	8,291	5,912	25,800

- 8** The shareholders in their meeting dated August 05, 2019 have approved the final dividend for year ending March 31, 2019 of Rs. 1.80 per share.
- 9** Shareholders on August 8, 2018 approved the share split [5 equity shares having face value of Rs. 2 each against 1 equity share having face value of Rs. 10 each held] and the record date was fixed as September 10, 2018. Basic and Diluted earnings per share for the previous period has been presented to reflect the adjustment for share split in accordance with Ind AS 33 Earnings Per Share.
- 10** Effective April 1, 2019, the Group adopted Ind AS 116 "Leases", applied to all lease contracts existing on April 1, 2019 using the "Modified Retrospective Approach" and has taken the cumulative adjustment to retained earnings on the date of initial application. Accordingly, comparatives for the year ended March 31, 2019 have not been retrospectively adjusted. The effect of adoption as on transition date has resulted in recognition of Right of Use asset of Rs. 23,810 lakhs and a corresponding lease liability of Rs. 24,630 lakhs. The cumulative effect of applying the standard resulted in Rs. 579 lakhs being debited to retained earnings, net of taxes. The effect of this adoption is insignificant on the profit and earnings per share for the quarter ended June 30, 2019.

For and on behalf of the Board

Mumbai
Date: August 06, 2019

Sandeep Kishore
Managing Director & CEO
DIN:07393680