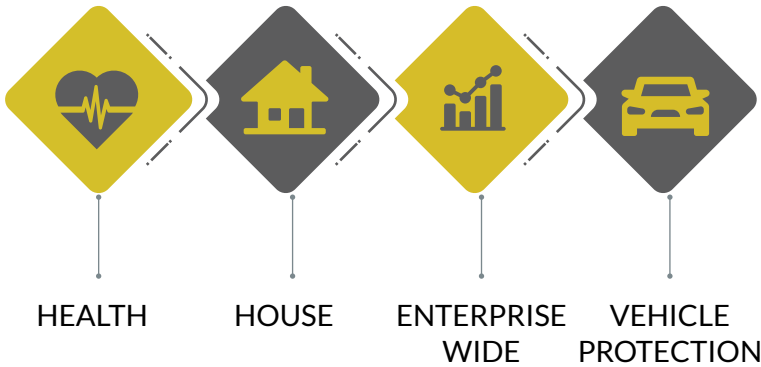


**A 15-year+  
partnership that  
kept legacy  
going**



	15 years of partnership
	340+ offshore associates

## WE HAVE GROWN TOGETHER SINCE 2005

ANNUAL ASSETS	ANNUAL ASSETS	TOTAL SHAREHOLDER RETURN AIZ	TOTAL SHAREHOLDER RETURN S&P 500
62%	24%	460%	233%

# KEY MILESTONES THROUGH THE YEARS

## Advanced Legacy

Broadening the scope of Zensar's support in advanced Legacy systems such as Mainframes, Testing, CRM, BI/Data Warehousing

## Centralised Testing

Established TCoE platform to standardize test processes for optimal utilization of testing resources

## Efficient Risk Assessment

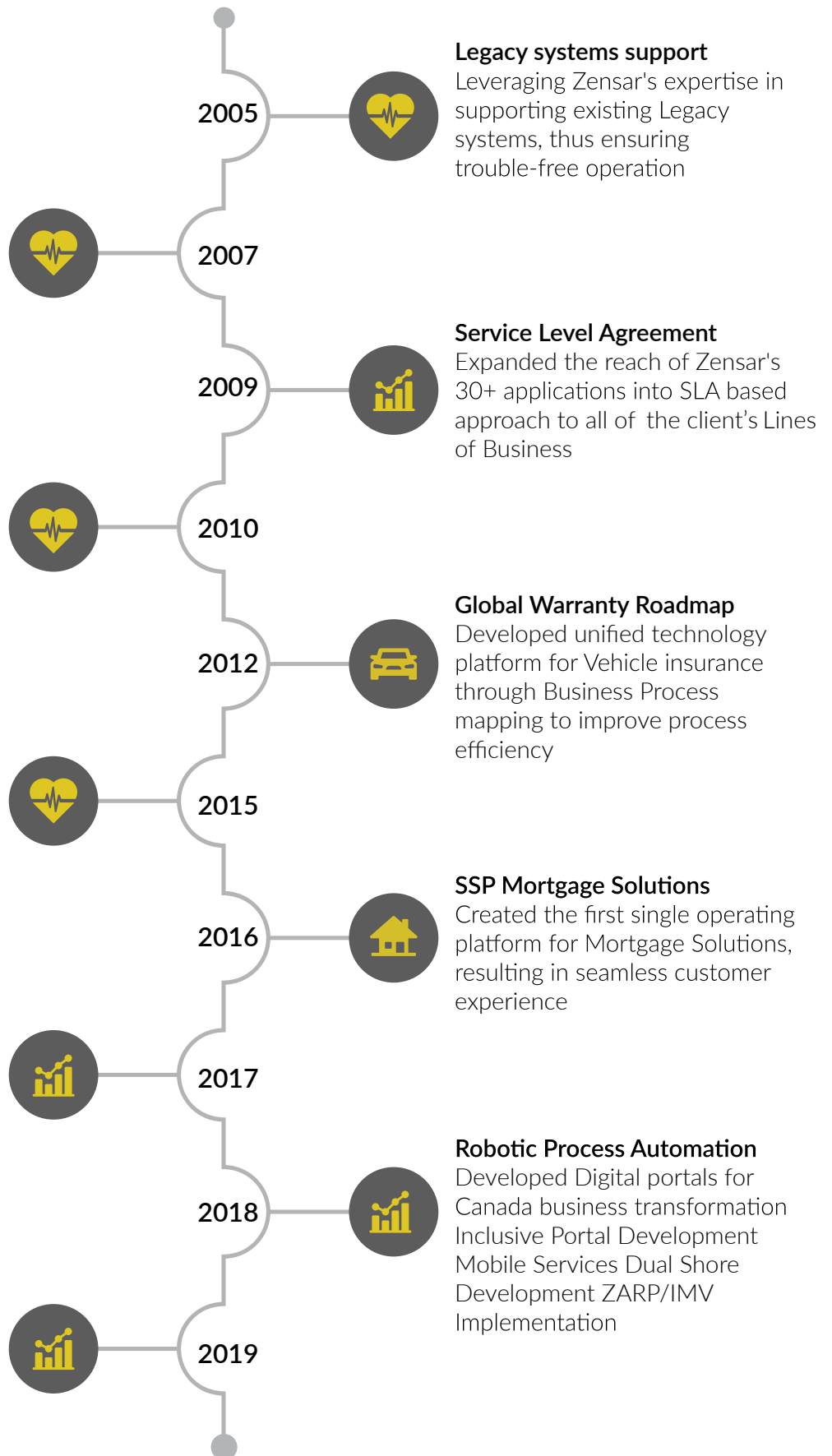
3R Adjuster Program to improve efficiency of risk assessment so that the Insurance system is streamlined

## Robotic Process Automation

Developed centre of Excellence for RPA Supported Mortgage Solutions Ascend program

## Data Services

DevSecOps Support & Greenfield Infrastructure OPTUS D24 (Australia) – Production Support Partner



# LANDMARK EVENTS IN OUR STORY SO FAR..

## Key Strategic Projects



### 3R Risk Adjuster

Improve efficiency of risk assessment through Reinsurance, Risk Corridors and Risk Adjustment using Predictive Analytics



### Global Warranty

Unified technology solution for Vehicle Protection Services, to deliver optimized Customer Experience



### ICD-10 Implementation

Facilitation of transition to the latest compliance creating enhanced Service Capability



### SSP Encore

Intelligent Automation of Business Processes by migrating to integration and platform modernization



### Healthcare Exchanges

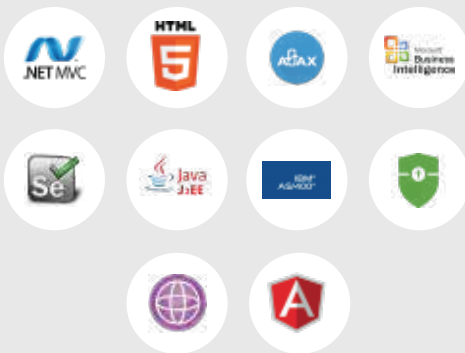
Online marketplace enabling access to broad health networks, enhancing Customer Satisfaction



### BAM 2.0 for CIBC MAX

Full scale partner enabling Realtime Business Intelligence for Strategic Planning initiatives

## Technologies used



## Value Delivered

- \$225M+ Revenue generated through online Web Portal sales
- 13M+ Net Subscribers enrolled
- 25% Reduction in Operational Cost
- 30% increase in Customer Base for individual insurance segment
- \$ 500M Recoverable through Predictive Analytics

## HEAR THE CUSTOMER SPEAK

“ In the past year, the client made the decision to expand our sales model and customer base to include Exchange based business. This required the technology teams of the client and Zensar to work in a strong partnership, assessing requirements as they came in and evaluating the technology solutions that could quickly deliver the needed capabilities. We recognize our Zensar team has put in long hours and heroic efforts to help deliver the Exchange solutions both from a development and testing standpoint ”

The logo for Zensar, featuring the word "zensar" in a bold, lowercase, sans-serif font. The background of the slide is a dark blue color with faint white geometric shapes, including a large semi-circle and a square, which are partially visible behind the text.

# zensar

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