

# Rearchitecting business management solutions for a global Fortune 100 client





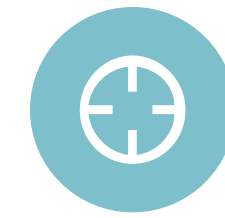
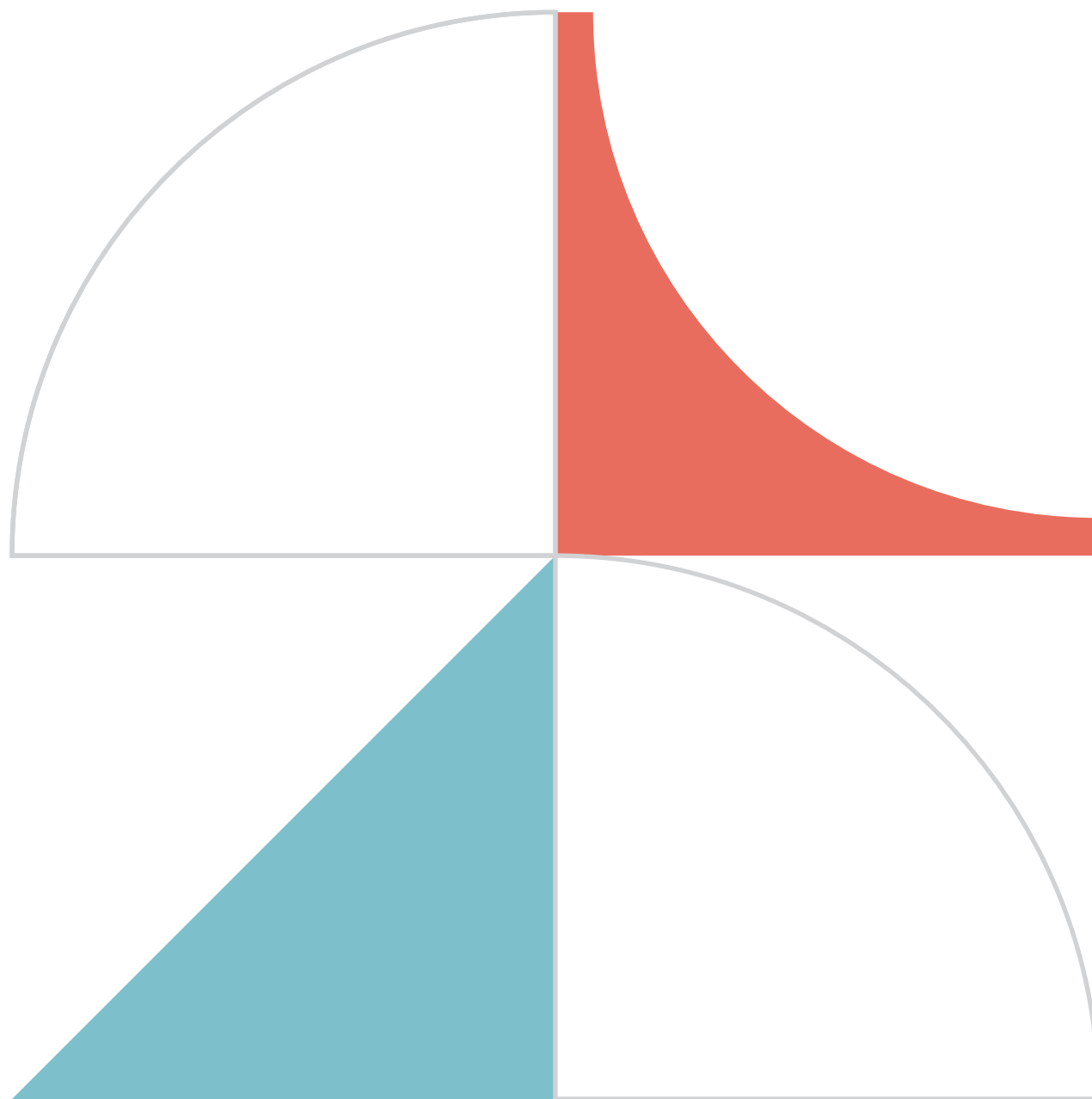
## Overview

The client is a large electronics enterprise offering advanced electronics, energy turbines and generator systems as well as maintenance services for long-term stable plant operations and improvements in energy availability.

Organization Size: **130K**

Country: **USA**

Revenue: **\$30+ Billion**



## Challenges and Goals

The client had a fragmented tools sprawl and was operationally ineffective. A unified business solution was required to help capitalize on new market opportunities and generate enterprise value. Some client objectives were:

- Effective utilization of group synergy and internal resources.
- Deployment of standardized and re-organized business processes and IT systems.
- Operational cost optimization by platform aggregation and shared services operations.
- Integration of overseas distributor system of Retail Solution (RS) / Printing Solution (PS) into the unified business management solution.
- Ability to perform intelligent and rule-based decision making.



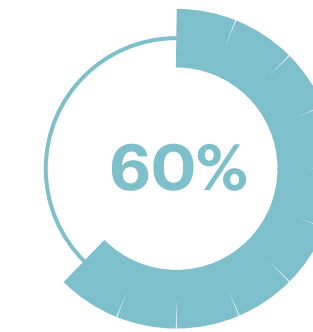
## Solutions

Our experts assessed the tools, processes and compliances associated with the client's Business Solutions software. We integrated this software with Global One unified Instance in Oracle EBS 12.2.6. Our efforts focused on:

- Business area implementation: Idea to Opportunity (I2O), Opportunity to Quote (O2Q), Quote to Commitment (Q2C), Service the Customer (STC), Demand to Deliver (D2D) & Record to Report (R2R), BIDW (OBIEE & OBIA), SOA and DBA
- A streamlined tax calculation process and set up of a single source of truth with one-source for global taxation
- Replacement of Concur with Oracle i-Expense for expense management. A fully integrated global process of global accounting and reporting mechanism
- Consolidated sources of business intelligence systems into more streamlined standard BI reporting frameworks
- Data migration of over 10+ millions of records from old to new in record time



## Business Impact



Performance improvement on ETL execution

- Risk-free upgrades with reduced efforts, scheduling time, and reduced costs by at least 45%
- 600+ impacted OBI ETL Objects
- 30 EBS Modules, 1600+ OBIA Reports, 60+ Boundary Systems
- 10,000+ Impacted CEMLI's, 6000+ Test Cases, 100+ Oracle Patches

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