



Zenlife
SAP Solution
for the Life
Sciences Industry

Brochure

ZenLife, Zensar's certified Life Sciences Solution, powered by S/4 HANA addresses the challenges and business needs of the Life Sciences Industry.

ZenLife has over 200+ built-in business processes, tools and methodologies for a cost-effective and accelerated implementation, that helps realize R.O.I faster. ZenLife meets all the requirements of the Pharmaceutical, Medical Devices, Biotechnology and Active Ingredient (API) manufacturing organizations.

This package solution uses the powerful capabilities within SAP HANA to streamline operations, facilitate innovation and run business in real-time. It also showcases SAP S/4 HANA and SAP Fiori which is reinventing the SAP user experience through greater convenience, personalization, and simplification.



Solution Profile

Key Focus

The key focus area of this solution is end-to-end integration aimed at addressing the challenges across the value chain and helping customers adopt industry best practices.

Added benefits

Besides system integration, it specializes in application and data integration, efficient business workflow, and develops market intelligence and analytics using cutting-edge technology.

Domain support

ZenLife is supported with a comprehensive understanding of the pharmaceutical industry and deep-rooted domain knowledge capabilities to improve the odds of the intensely competitive pharma and healthcare business environment.



Solution Offerings

Procurement



- Procurement of inventory items
- Procurement of services
- Cost center and asset purchases
- Third-party with drop shipment
- Subcontracting
- Third-party with subcontracting
- Stock transfer orders (intra & inter company)
- Consignment process

Inventory Management



- Goods receipts
- Goods issues
- Transfer posting
- Physical inventory

Sales & Distribution



- Sales order processing
- Credit and availability checks
- Pricing (prices, discounts, surcharges, accruals) and rebates
- Delivery processing (pick, pack and ship)
- Batch management (FEFO, customer specific batch dating requirements)
- 3PL integration
- Integrating chargebacks systems with SAP
- Gross to net reporting
- Suspicious order management
- Returns processing (saleable & non-saleable)
- Customer license check (controlled, non-controlled products)
- EDI transactions

Production Planning



- MRP (make to order/make to stock)
- SOP (sales operation planning)
- Automatic quantity adjustment as per the potency of batch
- Labels reconciliation (quarantine, under test, approved, rejected, retention, stability)
- 21CFR part 11 compliance
- CSV (both retrospective and prospective)
- Contract manufacturing /loan license manufacturing.
- Bulk manufacturing with /without PI sheet
- Re-processing /Re-packing/Re-dressing

Quality Management



- Quality in procurement
- Quality in manufacturing
- Quality in disposition
- Stability studies
- Quality notification
- Test equipment calibration
- Deadline monitoring
- Sample management
- Vendor approval process
- Audit management

Finance & Controlling



- General ledger
- Accounts payable
- Accounts receivable
 - Lockbox
 - Cash application process
 - Automatic clearing process of open items
- Asset accounting
- Cost center planning
- Profitability & gross to net analysis
- Collection management
- Dispute management

Business Benefits

- **Reduced Implementation Timeline** with a clear plan of deliverable and responsibilities from Day 1
- **Available documentation** that meets the requirements of 21 CFR Part 11.
- **Reduces DSO by nearly ten days** with built-in integrations for automated receipt of cash
- **Improves decision making** by providing better visibility of data across the business processes
- **Manage inventory allocation more effectively** leading to better customer satisfaction
- **Reducing financial closing time** to 3-4 business days by enabling real-time processes
- **Multiple Pre-Built custom reports** supporting the business processes across all areas



AVASANT

Zensar has been featured as a “Challenger” in Avasant’s SAP S/4HANA Services 2020 RadarView Report



zensar

An  **RPG** Company

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for over 200 leading companies. Our solutions leverage industry-leading platforms, and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity.

With headquarters in Pune, India, our 10,000+ associates work across 33 locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore, and Mexico City.

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