zensar

Building the **Roadmap**

to a succesful cloud
transformation

Brochure

Making a successful transformation

We're sure you know why a digital transformation is essential for any organization today.

But did you know that less than 30% large-scale organizations are able to do it successfully?

So, what determines success? The speed of transformation? The scale? Or minimal downtime?

While these are great indices from an execution perspective, we, at Zensar, believe the true mark of a successful digital transformation is tangible **business results.**

So, we engineer your entire transformation framework, **with Oracle as our partner**. And we work with you, to deliver **quantifiable results in your Business KPIs.**

What makes us different?

▶ We look at the big picture – taking into consideration your entire business landscape from HR, to Finance and Supply Chain

▶ We help you evolve digitally, and drive measurable results against your business KPIs
 … using our PROPRIETARY FRAMEWORK to accelerate your transformation

A transformation that impacts metrics that matter to you

What gives us the confidence to measure the success of your digital transformation on Business KPIs? It is the methodology derived from our experience that has been helping us power several successful metamorphoses – our exclusive and proven Agile Framework for Oracle Enterprise.

We can help you positively impact key metrics across key functions including:

Finance Transformation

▶ Improved financial consolidation

▶ Improved closing cycle time

▶ Improved efficiency for vendor payments

▶ Reduced Days Sales Outstanding

▶ Improved reporting productivity

Supply Chain Transformation

▶ Time to Market

▶ Improve on delivery time

▶ Improve forecasting accuracy

▶ Reduction in sourcing time/supplier compliance

▶ Improved order accuracy

Human Capital Transformation

▶ Improved workforce engagement

▶ Reduced Time to Hire

▶ Improved employee experience

▶ Increased upskilling/learning index

▶ Increased talent retention

Optimized, every step of the way

Our framework promises optimization every step of the way to assess, implement & sustain the transformation we engineer for you.

Assessment

Features:

- Full automated assessment
- End-to-End assessment including customizations
- Cloud Fitment Index
- Module &licensing recommendations

Benefits:

- Reduced assessment cycle time – from 4 weeks to 3 days
- Cost savings – about 90% ($100K versus $10K)

Implementation & Migration

Features:

- Standard requirements & business process repository
- Data and configuration migration utilities
- Reusasble test scripts for standard processes

Benefits:

- 30% reduction in manual efforts on configuration & data migration activities
- 30% reduction in the testing cycles for standard application processes

Sustenance

Features:

- On demand upgrade services

Benefits:

- 50% reduction in manual upgrade cycles efforts
- Higher accuracy

CASE STUDY

Driving success for clients

Here's what we accomplished for a leading US based manufacturer and distributor of medical aesthetic devices and solutions with global presence across Americas, Europe, Middle East and APAC

Business Need

- Transform global business processes to achieve simplified & homogenous processes
- Modernize ERP Platform
- Improve IT system agility

Technology Footprint

- Oracle Fusion Enterprise Resource Planning Cloud
  - Financials & Project Management
- Oracle Fusion Procurement Cloud
- Oracle Supply Chain Management Cloud
  - Order Management and CPQ
- Oracle Integration Cloud

Solution Highlight

- Developed global model for Supply Chain, Manufacturing and Financials

- Moved from Oracle Ebs 11i instance to Oracle Cloud SaaS application footprint

- Integration with Oracle 11I and Cloud Application during deployment phase (US – Cloud, Rest – 11I)

Key Benefits

- Financial closing & reporting time reduced by 7%
- TCO reduction by ~22%
- Improved operational efficiency by process standardization & simplification across the regions by 12%
- Provided real-time visibility of raw material, finished goods, demand and supply
- Improved invoice processing & payment efficiency by 8%
- DSO (Days Sales Outstanding) improvement by 7%

Why choose Zensar for your digital transformation

With Zensar, your transformation will be powered by, expertise & experience, a holistic approach and proven & measurable results!

Expertise & experience

- 2+ decades of ERP expertise

- Recognized by analysts for investments and capabilities in Oracle services

- Extensive history of successful digital transformations

A holistic approach

- End-to-end management from advisory, implementation, rollouts, and application maintenance services

Proven & measurable results

- Business KPI-driven implementation services

- Proven proprietary tools, accelerators and methodologies
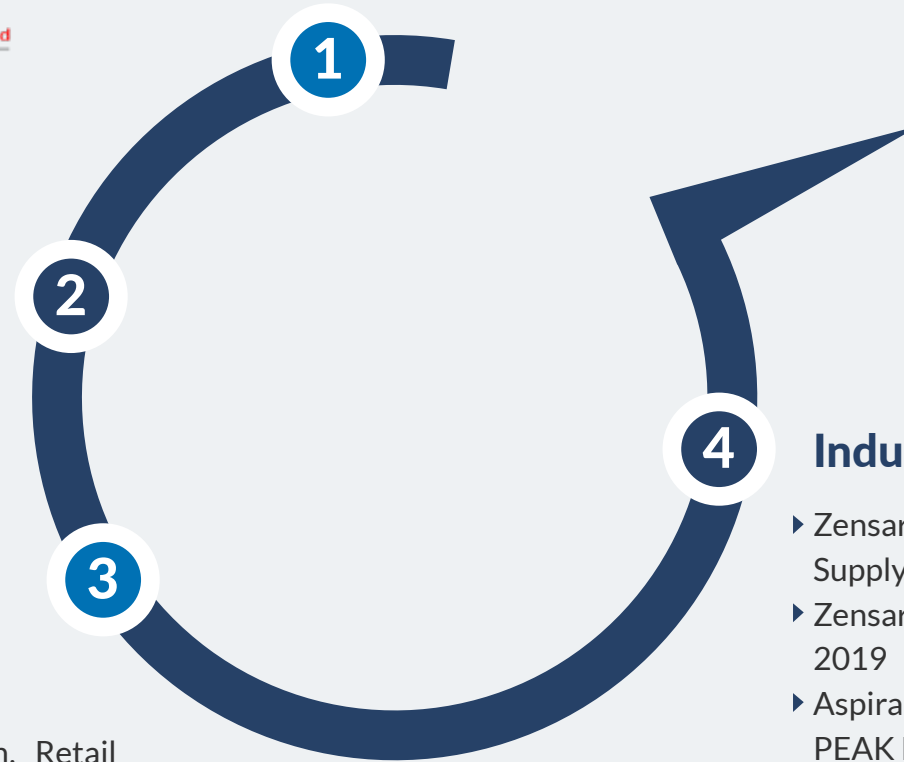
Zensar's Oracle Practice Overview

Platinum Partner Cloud Standard
Oracle Cloud Managed Service Provider

Platinum Partner Cloud Standard
Cloud Excellence Implementer
North America
ERP Financial Management - Payables

Capability Depth & Experience

▸ 2200+ Cloud & Engineered System ready workforce
▸ 2000+ Oracle projects & 150+ integration projects
▸ 1100+ Oracle certified workforce

Customer & Industry Driven Focus

▸ CSAT score of 9.2/10
▸ Outcome and Shared Service based models
▸ Rich domain experience in Manufacturing, Hitech, Retail Energy, BFSI & Utilities
▸ Industry best practices and process maps

Industry Recognition

▸ Zensar featured as Challenger in ISG Provider Lens Digital Supply Chain Transformation Services 2020
▸ Zensar featured in Gartner Oracle Cloud Magic Quadrant 2019
▸ Aspirant in Everest Cloud Enterprise Resource Planning (ERP) PEAK Matrix® Assessment 2020
▸ Zensar featured as Challenger in ISG Provider Lens Digital Customer Experience Services 2020

To know more about our Oracle capabilities, please visit our website

zensar

An **»RPG** Company

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for over 200 leading companies. Our solutions leverage industry-leading platforms, and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity.

With headquarters in Pune, India, our 10,000+ associates work across 33 locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore, and Mexico City.

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