A Leading P & C Carrier in US

Case study



BACKGROUND

The Insurance carrier, founded in 1909 and based out of Iowa, is the 110th-largest Property & Casualty Insurance company in the United States and the largest primary reinsurer of farm mutual companies in North America. They are estimated to have \$8.5 million in annual revenue.















CUSTOMER CHALLENGES

When Grinnell Mutual came to Zensar, our initial analysis showed us the below major challenges faced by our client.

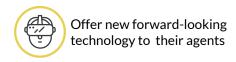
Aging Policy Administration system

Growing expectation of its independent agency force

Need of the hour







ZENSAR'S ROLE

Zensar was selected as their single implementation partner along with advisory services from Guidewire. This engagement entailed roadmap, architectural, and implementation guidance as well as provided the onshore and offshore staff to make this project a reality.

- 1 Full suite Guidewire implementation
- (1) Commercial Lines implementation

Two major upgrades happened for the client and Zensar assisted in one of the first Guidewire Cloud migrations

KEY WINNING THEME

The client simply was not ready for many of the challenges of a project this large. Zensar helped them establish the basics from holding scrums and tracking work in JIRA to more complicated skills like implementing a sophisticated source control methodology to develop and deliver Guidewire code to meet the needs of their business users and agents. Zensar was able to bring in staff with expertise in all these areas.

Expertise was the key winning theme for this project

- **1** Agile Methodology
- **02** Guidewire technology stack

KEY OUTCOMES AND IMPACT GENERATED

The client was one of the first Insurance carriers to go live with the complete Insurance suite, at the same time and first state roll out





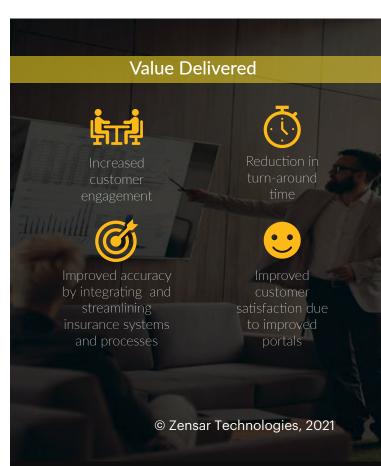








- Weathered two major upgrades converted to Guidewire Cloud
- Positive agent and business user feedback, coupled with extremely low defect count, enabled Grinnell Mutual to activate more agents and expand to their other states





Zensar

An
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Company

At Zensar, we're 'experience-led everything.' We are committed to conceptualizing, designing, engineering, marketing, and managing digital solutions and experiences for over 145 leading enterprises. Using our 3Es of experience, engineering, and engagement, we harness the power of technology, creativity, and insight to deliver impact.

Part of the \$4.8 billion RPG Group, we are headquartered in Pune, India. Our 10,000+ employees work across 30+ locations worldwide, including Milpitas, Seattle, Princeton, Cape Town, London, Zurich, Singapore, and Mexico City.

For more information, please contact: info@zensar.com | www.zensar.com